



THE
CINCINNATUS GROUP
SYSTEMATIC DUCTWORK MATERIALS MANAGEMENT

Inside Sales Representative (Greensburg, PA)

COMPENSATION: Competitive; based upon experience

STATUS: Full time, Exempt Employee

JOB CATEGORY: Sales

CAREER LEVEL: Entry level to mid-career level

EDUCATION LEVEL: Minimum: Bachelor's Degree preferred, Technical Degree or Equivalent Experience will be considered

JOB OVERVIEW:

The IDEAL candidate will have 1+ years of sales related experience and possess a highly positive and coachable spirit. In Addition, the following characteristics are required to be a good overall fit for this position:

- *Sales, Customer Service, Telesales and/or Marketing experience desired
- *Above average communication skills (Both verbal and written)
- *Outstanding organizational and time management skills
- *Ability to multi-task and set priorities, GOOD computer skills needed
- *Craves challenges, a bit of a risk taker, quick learner
- *Shares the company core values: Work Ethic, Accountability, Attention to Detail, Sacrificial and Humility
- *Professional in demeanor and a true team player
- *Highly motivated, high energy, positive outlook with a strong work ethic
- *Must be an enthusiastic, "people person" who enjoys phone work

ESSENTIAL DUTIES:

- *Conduct outbound calls to pre-qualified TARGETED 'niche market'
- *NOTE: THIS IS NOT TELEMARKETING!
- *NOTE: YOU WILL NOT BE SETTING UP OUTSIDE APPOINTMENTS FOR YOURSELF OR ANY OTHER SALESPERSONS
- *Speak with decision makers and further qualify if their company has the need for a product or service within the manufacturing industry
- *Employee should expect to make (on the average), 80 calls a day to specific businesses within target markets for our clientele
- *Will be utilizing MS Office, Gmail, Google Drive, Streak, and other contact management software (TRAINING WILL BE PROVIDED)

*Extensive usage of Email, Fax, and Phone.

WORK SCHEDULE/COMPENSATION/BENEFITS:

HOURS: Monday-Friday (8-5) @ the present time. Overtime & Flexibility to work some evenings (with notice) is highly desirable

COMPENSATION: Competitive; based on experience

PTO= PAID TIME OFF

PAID HOLIDAYS

**SPECIAL NOTE: This position is NOT suited to someone who needs or expecting a full benefits package, as that is not available at this time

COMPANY INFORMATION: www.TCGDuct.com

NOTE: Only candidates with the desired qualifications, background and experience will be contacted.

- OK for recruiters to contact this job poster.
- do NOT contact us with unsolicited services or offers

The Cincinnatus Group, LLC.

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